| | Current Period | | | Cumulative Period | | | | |
|--|-----------------------|------------------------|--------------|-----------------------|------------------------|--------------|----------------|-----------------------|
| Program Initiative | Annual kWh Savings | Actual Expenditures | Participants | Annual kWh Savings | Actual Expenditures | Participants | Budget | Actual % of Budget |
| Residential New Construction | 40,724.54 | \$9,643.77 | 10 | 58,046.51 | \$14,955.04 | 15 | \$0.00 | 0.00% |
| Residential New Construction (Low- Income) | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| Residential Multi-Family Retrofit | 1,307.20 | \$550.77 | 1 | 12,342.40 | \$4,759.72 | 34 | \$0.00 | 0.00% |
| Residential Home Energy Services - Measures | 57,186.70 | \$30,122.01 | 51 | 158,088.50 | \$103,132.49 | 161 | \$919,095.37 | 11.22% |
| Residential Home Energy Services - RCS | 0.00 | \$8,035.00 | 39 | 0.00 | \$23,925.00 | 94 | \$118,063.66 | 20.26% |
| Residential Behavior/Feedback Program | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| Residential Heating & Cooling Equipment | 2,184.80 | \$1,621.00 | 5 | 13,519.80 | \$11,772.50 | 28 | \$0.00 | 0.00% |
| Residential Consumer Products | 5,009.00 | \$682.50 | 14 | 29,404.00 | \$9,660.00 | 37 | \$0.00 | 0.00% |
| Residential Lighting | 0.00 | \$0.00 | 0 | 14,819.90 | \$1,201.00 | 63 | \$0.00 | 0.00% |
| Residential HEAT Loan | 0.00 | \$5,440.65 | 14 | 0.00 | \$25,424.22 | 25 | \$0.00 | 0.00% |
| Res Subtotal | 106,412.24 | \$56,095.70 | 134.00 | 286,221.11 | \$194,829.97 | 457 | \$1,037,159.04 | |
| Res % of Total | 61.20% | 60.48% | 86.45% | 66.64% | 67.49% | 90.50% | 61.08% | |
| Low-Income Single Family Retrofit | 5,165.20 | \$5,277.10 | 5 | 27,016.00 | \$28,179.71 | 19 | \$182,116.13 | 15.47% |
| Low-Income Multi-Family Retrofit | 3,905.10 | \$3,201.34 | 3 | 3,905.10 | \$3,201.34 | 3 | \$0.00 | 0.00% |
| LI Subtotal | 9,070.30 | \$8,478.44 | 8.00 | 30,921.10 | \$31,381.05 | 22 | \$182,116.13 | |
| LI % of Total | 5.22% | 9.14% | 5.16% | 7.20% | 10.87% | 4.36% | 10.72% | |
| C&I New Buildings & Major Renovations | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I New Buildings & Major Renovations - Municipal | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Initial Purchase & End of Useful Life | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Upstream Food Services | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Upstream HVAC | 0.00 | \$0.00 | 0 | 168.00 | \$100.00 | 1 | \$0.00 | 0.00% |
| C&I Existing Building Retrofit - LARGE | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Existing Building Retrofit - MEDIUM | 6,598.28 | \$4,399.30 | 1 | 6,598.28 | \$4,674.30 | 2 | \$125,052.31 | 3.74% |
| C&I Existing Building Retrofit - Municipal | 0.00 | \$0.00 | 0 | 29,725.28 | \$26,826.50 | 2 | \$0.00 | 0.00% |
| C&I Small Business | 20,176.52 | \$20,887.06 | 4 | 27,450.59 | \$24,811.59 | 9 | \$353,794.27 | 7.01% |
| C&I Multifamily Retrofit | 0.00 | \$0.00 | 0 | 847.00 | \$103.37 | 1 | \$0.00 | 0.00% |
| C&I Multifamily - Municipal | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Upstream Lighting | 31,622.82 | \$2,885.00 | 8 | 47,544.56 | \$5,960.00 | 11 | \$0.00 | 0.00% |
| C&I Subtotal | 58,397.62 | \$28,171.36 | 13.00 | 112,333.71 | \$62,475.76 | 26 | \$478,846.58 | |
| C&I % of Total | 33.58% | 30.37% | 8.39% | 26.16% | 21.64% | 5.15% | 28.20% | |
| Total | 173,880.16 | \$92,745.50 | 155 | 429,475.93 | \$288,686.78 | 505 | \$1,698,121.75 | |

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month

**All information presented is preliminary and subject to change.